

# RESIDENT/HOST - Special Discounted Rates BAKER SAFARI CO

Baker & Sons Safari Lodge welcomes the many families *on-assignment* throughout Tanzania. We have two rates to encourage this resident community. The first is our standard discount, designed to give an affordable option to get away on vacation and safari. The second is our 'host rate'. The aim of this is to address the regular guests that Tanzania Residents receive – visiting service teams from overseas and family and friends. Our guests to Tanzania want to go on-safari, and they'd like their host to accompany them. We've established a 'host rate' to allow you to accompany your guests throughout their time in Tanzania.

- i. **Standard Discount** \*all rates below inclusive of taxes/fees
  - a. Lodging: all lodging is \$60/night *taxes-in*. Rates in \$USD, priced per room, not per person. <u>This special rate applies across all our rooms, double cottages and large family cabin accommodation</u>. All rooms include the use of our guest kitchen, equipped with a propane oven/stove, freezer and solar fridge, cooking utensils, pots, pans, dishes, cutlery, sinks, etc.
  - b. Full-Day Safari Game Drive: \$530 is our base discounted rate for one person, add \$180 for each additional adult. For children ages 17-11 add \$120, ages 10-5 add \$70, and children under 5 are free.

    \*inquire about rates if you use your own vehicle for the safari drive, booking@bakersafari.co
  - c. Rufiji River Boat Cruise: \$45 for each adult, \$30 children 17-11, 10 and under free.
  - d. Guided Walking Safari: \$125 first two guests (min. 2), \$30 children 17-11, 10 and under free.

    \*if you use own vehicle to get to the gate for walking safari, \$75/adult
    - \*\*combined with a Game Drive, 24-hour Selous Reserve park pass
- ii. Host Rate w/guests

\*discounted rates above apply, additional savings for hosting guests who are paying regular rates, host rate for Game Drive is \$100/host, River Boat Cruise \$25/host, and for Walking Safari \$25/host

Built on the banks of the beautifully wild Rufiji River, at the gate of the Selous Game Reserve, Baker Safari Lodge is a destination for vacationers as well as an operating mission. To the villages of people surrounding the lodge, Baker & Sons works through 'East Africa River Mission' – the service-arm of our company. Read more at www.eastarm.net

"Excellent place for a safari base for our family holiday. The Baker family has found the Balance of rustic comfort & hospitality."

Tim & Emily Tanner Tanzania | East Africa

"If you are interested in getting an authentic African bush experience, this is the place to go. Baker and Sons location is ideal, facing the great Rufiji to the west and yet within walking distance of the nearby Mloka village. During our stay we enjoyed the village life, often grabbing a soda in the village and greeting the locals as we passed by. The lodging was new, bedding clean, and amenities beyond expectation. We could not have been happier with our stay!"

Mitch Wysong Indiana | USA

"A driver met us in Dar es Salaam, and made the six-hour drive interesting and memorable. We altered our booking a couple times in the weeks before arrival; no problem. Great cabin by the river. Good food, made to order. Very near a park gate and small plane runway. Flight back to Dar is about 30 minutes. I could list a lot more to like. Bottom line: we came to safari, and we left feeling like we could not have packed in more safari goodness. I have more friends coming to visit me in Tanzania, and Baker's safari is high on my list of options."

Kenny Grindall Tanzania | East Africa

"Our family & our guests loved our time at Baker & Sons. From comfy lodging to delicious food, from great conversations to incredible wildlife sightings- it was a fantastic visit. We highly recommend this adventure!"

Scott & Becky Placke Tanzania | East Africa

"Very nice place, so impressed of the houses, nature and the people there. Great service and atmosphere."

Josefine Bornström Stockholm | Sweden "Charming rustic lodge overlooking the river run by a lovely family that is communicative, flexible, and a pleasure to get to know. They are actively supporting the local community both through and independently of their business. The meals were all home-cooked and delicious, served on a private deck. The river boat safari is unmissable. What more could you ask? Thank you Graydon and Sarah (and kids!), we hope to come back again soon!"

Rachel Joy Monaco | Europe

#### "5-Stars

My wife, two boys (aged 14 and 3), and myself just back from spending three days with Baker & Sons. We had an amazing time. From the start their communication was great. It is difficult to find companies that have the level of care and communication Baker provides. Their customer service is second to none. They go above and beyond regarding every detail and ensure your stay is as comfortable as possible. The staff even washed our vehicle for us while we were away on our walking safari. What a nice surprise to return to a spotless truck. The amenities are spot on and what you would expect from a top-notch safari company.

We opted for the Rufiji River boat ride the first evening where we saw hippos and crocs, then did an all-day game drive the next day with an experienced guide. The guide was fantastic. He knew the park like the back of his hand. We saw lions, giraffes, zebras, elephants, hippos, crocs, water buffalo, wildebeest, kudu, and a pack of wild dogs. We also saw hyenas eating a freshly killed baby elephant. We were even given the opportunity to watch a couple of lions chase after some giraffes. I mean we couldn't ask for a better game drive. On the third day we took an early morning walking safari where we were able to walk into the park and learn about all different types of trees, animals, animal and plant behaviour...and got to see some dung beetles doing their thing.

Over all I have to give Baker & Sons 5-Stars. This is simply an amazingly ran small business from top to bottom.

Thanks Baker & Sons for the incredible experience!"

Wes Cantrell Tanzania | East Africa

https://www.bakersafari.co/ - WEBSITE https://www.facebook.com/bakersafari/ - FACEBOOK https://goo.gl/maps/xfBzd2qhAYr - GOOGLE MAPS

## BAKER & SONS SAFARI CO. LTD RUFIJI RIVER COTTAGES, SELOUS GAME RESERVE



## LODGING — open June to February, 9 months \*inquire for off-season availability https://www.bakersafari.co/safari-lodging-rates/

Double Cottage Rooms, sleeps 2 – \$75/night Large Open Cabin, sleeps 4-5 – \$100/night

\*all rates in \$USD, subject to 18% taxes + \$3/night local levy, priced by room, not per person

SPECIAL OFFER: Stay 3 or more nights and get the resident lodging rate applied to all nights

#### Tanzania Resident \*SPECIAL EXPAT RATES\*

Double Cottage Rooms – \$60/night (\$15 nightly savings) Large Open Cabin – \$80/night (\$20 savings)



## MEALS - self-catering & full board service

https://www.bakersafari.co/safari-meals/

1. Self-Catering Stone Guest Safari Kitchen – the only self-catering option in the Selous!

Guests staying in lodges: complimentary use of kitchen, storage space in fridge, etc.

Campers: \$15/day full use of kitchen and all appliances (groups up to 6 people)

\*quality meat available for sale in freezer (skewers, chicken, steaks, sausage) \$12/half-kilogram portion, vegetables available in local village market



#### 2. Baker Safari Meal Plans, prepared & served

Breakfast/Lunch/Supper, including pack-lunch on safari game drive

Individual – \$75 full board/day \*resident expats \$50 each guest Couple (2 guests) – \$150/day

For 3 guests or more, add \$50/guest

Children w/parents add \$25/day (ages 17-5 yrs.), under 5 free

### **CAMPING – primitive & maintained**

We have both primitive and maintained camping sites available, including beautifully built stone bathrooms and showers for campers

Each Site: \$20/night Tent Rental: \$5/night

\*campers use of self-catering kitchen \$15/day/group



### **ACTIVITY RATES**



## organized by Baker & Sons

https://www.bakersafari.co/safari-activities/

#### FULL-DAY SAFARI GAME DRIVE \*TZ RESIDENT EXPAT DISCOUNT, taxes-in

Selous Game Reserve, Mtemere Gate, leaving from Baker & Sons Lodge (15 minutes from gate), rates include vehicle with experienced driver/guide, all Selous entrance fees

# of Guests	Cost Per Guest	Total Group Cost w/tax *expat res. rate
1 guest	\$600	\$708 <mark>(\$600)</mark>
2 guests	\$400	\$944 <mark>(\$800)</mark>
3 guests	\$350	\$1239 <mark>(\$1,050)</mark>
4 guests	\$325	\$1534 <mark>(\$1,300)</mark>
5 guests	\$310	\$1829 <mark>(\$1,550)</mark>
6 guests	\$300	\$2124 <mark>(\$1,800)</mark>

<sup>\*</sup>all costs in \$USD + 18% tax/fees

#### **RUFIJI RIVER BOAT CRUISE**

2.5-hour evening sunset cruise up the ancient Rufiji, 4pm launch from Baker & Sons river bank

River Boat Cruise: \$60/guest (incl. tax/fees) w/parents ages 11-17 – \$40, 10 and under free

#### **GUIDED WALKING SAFARI**

Works in conjunction with a Full-Day Safari Game Drive – morning after take advantage of your 24-hour Selous pass and walk, on-foot, in the game reserve with an armed park ranger, 2 hours

Walking Safari: \$150/guest (incl. tax) first two guests, thereafter \$75/adult minimum of 2 guests or equiv. payment

w/parents ages 11-17 - \$50, 10 and under free

\*6am departure, Selous Game Reserve will refuse entry to guests unable to walk without assistance, this includes the elderly and very young children; IF NOT COMBINED with Safari Game Drive Activity beforehand, add \$120/person to total cost for Selous entry pass

<sup>\*</sup>w/parent ages 17-11 subtract \$100/child, ages 10-5 subtract \$150/child, under 5 are free

<sup>\*</sup>drinking water included, pack-lunch *not included* in Safari Game Drive activity rates, purchased separately in Meal Plans *or* prepared and brought by guests using self-catering lodge kitchen

<sup>\*</sup>maximum 6 guests per vehicle (inquire for larger vehicles), includes exclusive use of vehicle/guide

<sup>\*</sup>inquire about rates if you use your own vehicle for the safari drive, booking@bakersafari.co

#### **EXTRA Activities**

#### BOOKING @ BAKERSAFARI.CO



**FISHING** – There are fishing poles/tackle at the lodge, rental \$15/day

- a. River Bank Fishing try your hand fishing off Baker & Sons river bank, at the flood plain down below the cottages. Staff might help rustle some live bait (worms, small fish), and if you're happy with their effort you can tip the staff at the end of your stay with us.
- b. River Boat Fishing you can rent a boat/driver at a rate of \$250/day or \$150/half day. Fish in the Rufiji River include species of large cats and the East African trophy, the Tiger Fish.
- HIKING On Baker & Sons 5-acre property are cut a series of trails, daytime hiking only, shoes or boots ideal. Be mindful that every type of animal found in the Selous Reserve has at one time passed through our property. More commonly viewed are the rare Black & White Colobus Monkey in the canopy, troops of Baboon cutting through the bush, up to 40 members large and small, skittish ungulates, elephant shrews and large football size droppings left by the shrew's namesake. Other sights along the paths include baobab and acacia trees, a local village burial ground, the Rufiji River at the one end, and the Rufiji Lighthouse on the other an English school and centre built by Baker & Sons for the neighbouring village.
- THE RUFIJI LIGHTHOUSE In 2016, Baker & Sons Safari Co constructed a building on the village side of our 5-acre property to serve as an English school for the neighbouring villagers of Mloka. In certain months, the school is active and serves the community, young and old, with volunteer teachers coming as far away as Canada. Guests of Baker & Sons staying on the lodge/river side of our property are welcome to visit our school, sit in on a class and even participate, introduce yourself to the students through our staff interpreters. The common language of the village is called Kiswahili, we'll teach you a few words to take home.
- **VOLLEYBALL/FOOTBALL** Beside the Rufiji Lighthouse School there is setup a volleyball sand court/net and also a small football pitch with goals on either ends. We have balls for both sports. Ask the staff and they'd be happy to lend you one, they might even want to join in for a game.
- VILLAGE TOURS Our neighbouring village of Mloka is a quintessential East African village, isolated in part from the progresses of time and outside involvement by a thick 80km band of bush the 'buffer zone' between the wild beasts of Selous Game Reserve and the cities and civilized of Tanzania. The only access for the village is a single safari bush road in/out and the Rufiji River draining into the Indian Ocean. Our staff at Baker & Sons are happy to guide our guests into the village, roughly a fifteen-minute walk from the cottages, whether it's through the market to buy some local produce for use back in our self-catering stone kitchen, or just to view and take photos of a different way of life. At Baker & Sons we offer these tours, led by our staff, free of charge. We only ask that you remember our staff with a small gesture of your appreciation before you leave.

## TRANSFERS to Baker & Sons Safari Lodge Rufiji River, Great Selous, TZ



https://www.bakersafari.co/transfers-reviews/

**BY ROAD** – There are two options by road, to travel in with your own vehicle or have us chauffeur you in. From Dar Es Salaam the total trip takes roughly 5 hours.

a. **CHAUFFEUR SERVICE**: Pickup from <u>Dar Es Salaam</u> to <u>Baker & Sons Safari Lodge</u>, and return, round trip service. Other pickup locations, inquire w/<u>booking@bakersafari.co</u>

Rates From DAR: \$600/Per Vehicle Round-Trip (max 6 guests, 5hrs)

**Discounts:** \$400/Round-Trip when combined with Game Drive

\$300/RT w/Game Drive and Walking Safari

- b. **OWN VEHICLE**: Make sure you have a reliable vehicle, 4-wheel drive is ideal. In the bush, we typically use Toyota Landcruisers and Landrovers. Especially if you arrive during the 'short rains season' in Tanzania (October-December), or on the tail end of the 'long rains season' (March-May). The bush road is an unmaintained mixture of sand/dirt, and the rains transform the roads dramatically.
  - **DRIVING DIRECTIONS FROM DAR (~5hrs)**, Follow the Dar/Lindi Hwy SOUTH until reaching a city called KIBITI (about a 2-hour drive from outskirts of Dar)
  - shortly after arriving in Kibiti (just past the police post, opposite the bus station) there's a well-marked option to turn RIGHT off the HWY towards 'Utete/Mloka/Mkongo', take that Right Turn
  - the road you've turned onto quickly becomes a bush road, from tarmac to red clay/sand, this is the second portion of your journey
  - follow the bush road from Kibiti, up through many villages and hill viewpoints, roughly 45 minutes until you reach a definite T-JUNCTION (just after you pass a large valley/newly constructed bridge)
  - at the T-JUNCTION, turn RIGHT towards 'MLOKA/SELOUS' (DO NOT turn left towards Utete), there will be many signs for safari camps at the junction, all pointing in the right direction
  - after turning RIGHT, the bush road continues through many villages, at the first village the road takes a sharp curve, follow for at least another hour and a half (if you maintain an average 60 kms/hr) until reaching the final village, MLOKA (most villages don't have signs with name, hard to spot if they do)
  - MLOKA is much larger and more populated than the other villages, the main road opens up and you will see bus companies on your left and a bigger market on either side of the road, STAY STRAIGHT
  - Drive Straight through the village of Mloka, past a collection of safari camp signs and through to the other side of the village
  - at the far end of Mloka village is an old white water tower where the road naturally curves right, there is also a smaller path that stays straight past the water tower, STAY STRAIGHT (if you turn right with the road you will head



towards the Selous Game Reserve boundary, not to worry if you make that mistake, it's only a 15-minute turnaround back to the village of Mloka) - Stay Straight past the Water Tower, the road narrows and the bush closes in, about 300 m look to your left, first you will see 'Baker & Sons – The Rufiji Lighthouse' (an English school we have built for the village), next you will see our large white sign, "BAKER & SONS SAFARI COMPANY". Temporarily park by that sign, a staff member will meet you and guide you to the camp entrance further down the road and open the guest gate for your vehicle. This narrow road has a dead-end at the Rufiji River, our lodge is on the left-hand side when facing the river.

- should you get lost, you can ask anyone in the village of Mloka about 'Baker & Sons Safari Lodge', and they will direct you

BY AIR – The other way to travel to Baker & Sons Safari Lodge and the Selous Game Reserve is by airplane. There is an airstrip at the main entrance gate of the Selous, called 'Mtemere Gate', from there a 15-minute drive to our lodge. A handful of flying safari companies make the trip daily to the Selous Mtemere airstrip, of note Coastal Aviation and Auric Air. These smaller bush planes fly out of the Julius Nyerere International Airport, local flights terminal in Dar Es Salaam, and a trip one-way costs roughly \$200 for a 45-minute flight. For this route, there is also an airstrip levy for passengers arriving at the Mtemere airstrip, payable to the Selous Game Reserve of \$11.80/passenger. If booking the flight on your own, remember the destination 'Selous Mtemere', sometimes called 'Selous Lower Mtemere'. Also remember the levy of \$11.80 which is a separate charge. The levy must be paid IN ADVANCE in Dar Es Salaam, with proof of payment receipt given to the Selous park rangers' office on arrival. It cannot be paid in cash on arrival at Selous. Baker & Sons can take care of this levy for guests arriving by air, and include on the total invoice. Pickup from the Selous Mtemere airstrip is \$35/guest to Baker & Sons Safari Co, includes airstrip levy, pickup/dropoff.





### **BOOKING/PAYMENT METHOD/TAXES**

All rates are subject to 18% sales tax/fees. Payment can be made in cash or by credit card online at no additional charge. If paying by cash on arrival, advance deposit is required to reserve booking. https://www.bakersafari.co/booking/

#### **EMERGENCY EVACUATION INSURANCE**

Baker & Sons Safari Co. offers emergency evacuation insurance, provided through AMREF FLYING DOCTORS (<a href="https://flydoc.org">https://flydoc.org</a>). For \$25/guest we purchase insurance on your behalf and in case of emergency. Coverage includes air ambulance services, dispatched from Nairobi airport to Selous Mtemere airstrip, a fifteen-minute drive from our lodge. Paramedics are oncall 24 hours a day, 7 days a week, 365 days of the year. First-aid attention is given to the patient and coverage extends up until arrival at a hospital in Dar Es Salaam or Nairobi, at which time your own international medical insurance takes over for further care.

## LODGE DESCRIPTION/AMENITIES/SECURITY

Baker & Sons Safari Lodge combines rustic charm and location with comfort, conveniences, and safety. Each room has an en-suite private bathroom, including shower with hot water. The rooms are equipped with power sockets for charging cameras and laptops (230V), as well as powering fans for the warmer evenings. All of our power and hot water is solar generated. We have a borehole well and a water tower with a 5000L tank feeding all the cottages and guest kitchen by gravity. We are the only safari operation in the Selous to offer the 'self-catering' food option to guests. Our various dining and sitting areas leverage the stunning views and sunsets of our best feature on the property, the Rufiji River. At Baker & Sons we take guest security very seriously. We have Maasai guards working throughout the night for your safety. We are so sure of our security measures, that our owner – a Canadian and his wife, live part of the year at the lodge with their young children. We are a family friendly, family operated safari business. We believe in reducing costs for families where we can, and inspiring young eyes with God's mighty creation so clearly evident in our African backyard. We invite you to join us, and discover a land that we too discovered and put our name behind it. *For our family to yours,* welcome to Baker & Sons Safari, along the mighty Rufiji at the Great Selous, Tanzania, East Africa.

CONTACT US AT **BOOKING@BAKERSAFARI.CO** TO PLAN YOUR SAFARI WITH US.

BAKER & SONS SAFARI COMPANY GREAT SELOUS, TANZANIA, EAST AFRICA

FB: https://www.facebook.com/bakersafari/MAP: https://goo.gl/maps/xfBzd2qhAYr